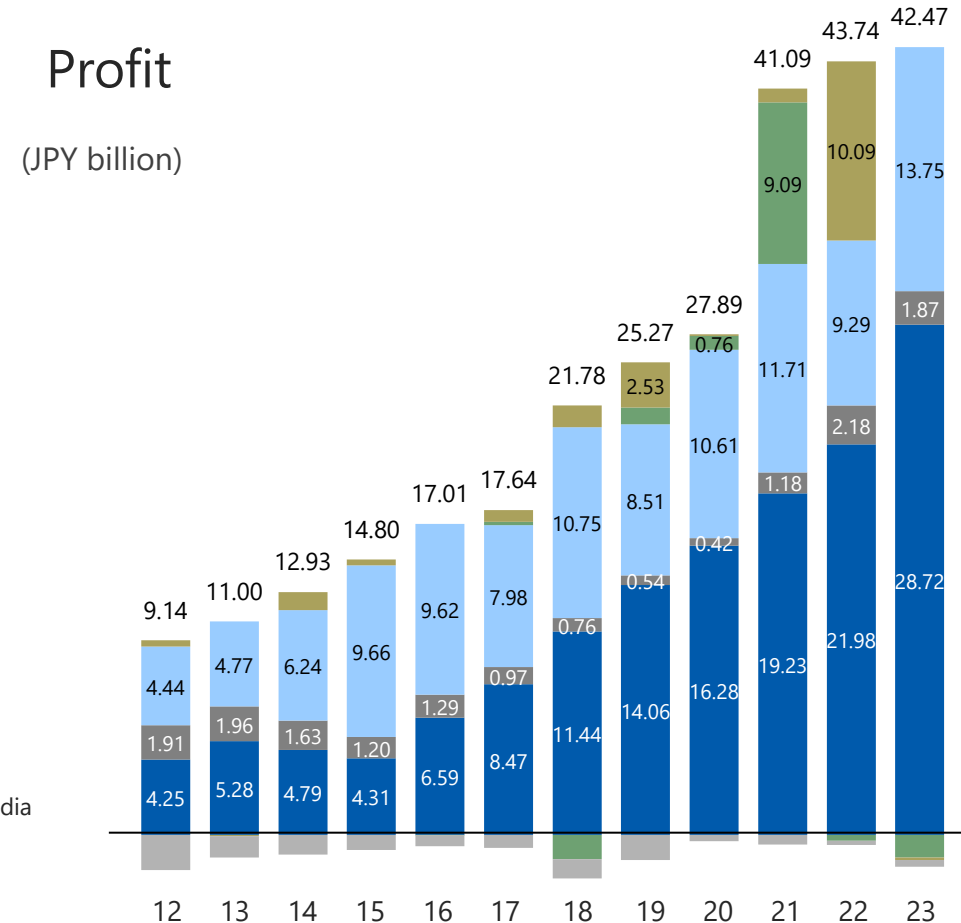
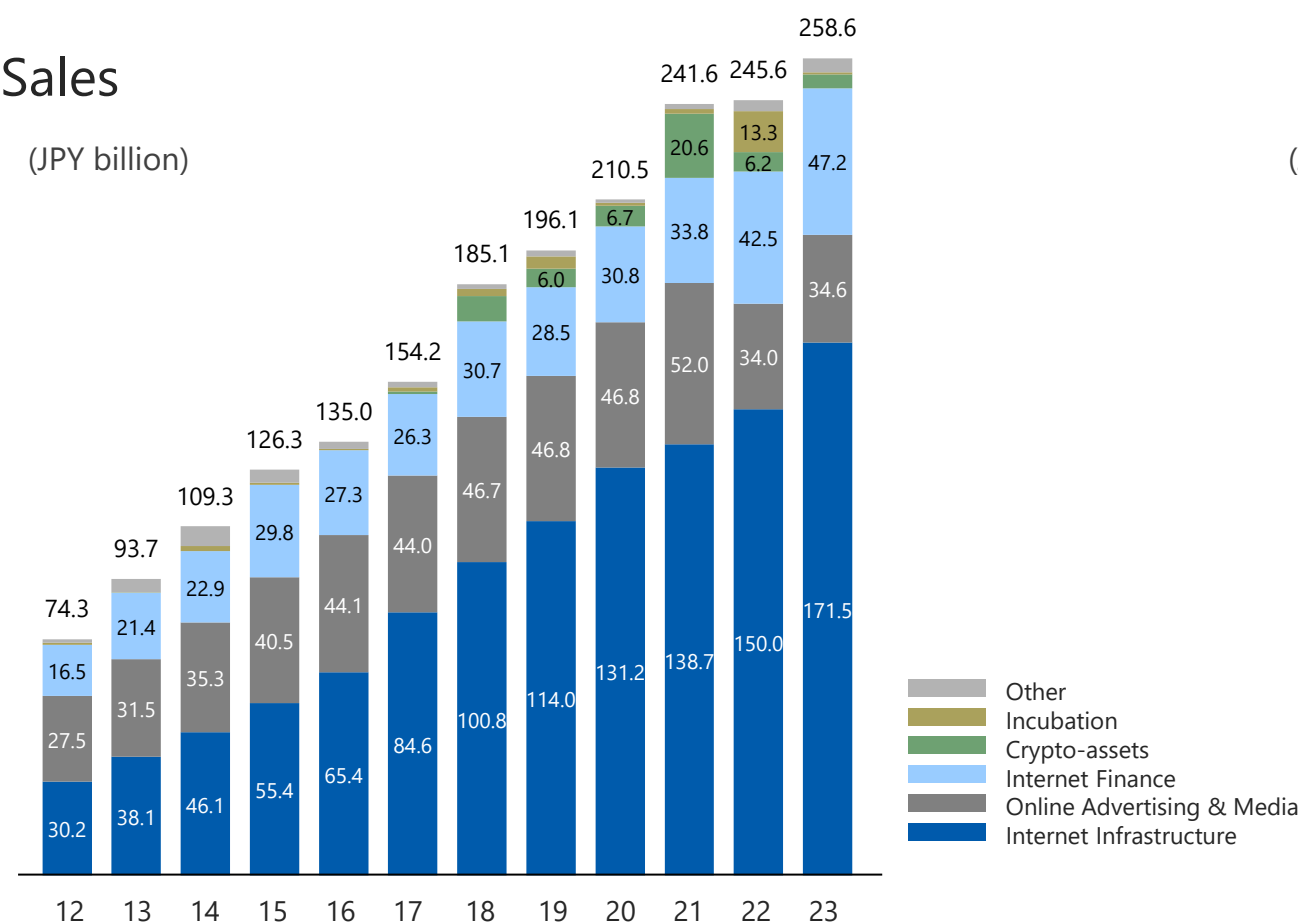


Consolidated results transition

Sales increased for 15 consecutive fiscal years



Safe and Secure Internet for Everyone

Security | Three areas

1. **Encryption** security



2. **Cyber** security



3. **Brand** security



Adoption by **72** local governments was determined *

**Become No.1 in terms of the
number of local governments
introducing GMO Sign.
Aim at triple crown.**



Local governments introducing GMO Sign
(extract)

Tokyo	Kanagawa	Shizuoka	Gunma	Hokkaido	Yamaguchi	Oita
Shibuya-ku, Tokyo		Adachi-ku, Tokyo			Fukuoka, Fukuoka Pref	
Toyota, Aichi Pref		Kawasaki, Kanagawa Pref			Yokosuka, Kanagawa Pref	
Chigasaki, Kanagawa Pref		Higashi-Osaka City, Osaka Pref			Toyonaka, Osaka Pref	
Hirakata, Osaka Pref		Shijonawate, Osaka Pref			Neyagawa, Osaka Pref	
Kadoma, Osaka Pref		Izumisano, Osaka Pref			Yao, Osaka Pref	
Sakai, Osaka Pref		Suita, Osaka Pref			Tondabayashi, Osaka Pref	
Minoh, Osaka Pref		Kishiwada, Osaka Pref			Ibaraki, Osaka Pref	
Izumi, Osaka Pref		Tatsuno, Hyogo Pref			Amami, Kagoshima Pref	
Inabe, Mie Pref		Sanjo, Niigata Pref			Sakai, Fukui Pref	
Shiso, Hyogo Pref		Nagahama, Shiga Pref			Koriyama, Fukushima Pref	
Kitakami, Iwate Pref		Kitakyushu, Fukuoka Pref			Chita, Aichi Pref	

* Public bodies with paid contracts

Internet Infrastructure | Cybersecurity Opened SOC



GMO
イエアエSOC 用賀



Finished of API collaboration with **6 million** customers for domain.

Internet Infrastructure | Flatt Security Inc. joined the Group



Product Security Expert Group

13 Feb.
Disclose

Bank×IT

Born in July 2018



あおぞら銀行

Banking management know-how



Technology

すべてはお客さまのために。

No.1

テクノロジーバンクを目指して

All for our customers. Strive to be the No.1 Tech Bank.

Point
1

Focus on corporate clients

Point
2

**The core business :
Exchange, Debit cards, and business loans**

Point
3

Bank System + Bank API + In-house development

Point
4

BaaS byGMOAozora

Point
5

Approximately 40% of employees are engineers

No.1 Corporate Group in Creating the Future with AI | Three Themes

① How much cost savings?

② How many personnel reductions?

(General Hiring Restraints, Hiring Advanced AI Talent,
Convert existing personnel to AI Talent)

③ How much sales expansion?

No.1 Corporate Group in Creating the Future with AI |

①How much cost savings?

FY24 Targets

worth JPY **1.8**B

of operational efficiencies

No.1 Corporate Group in Creating the Future with AI |

① How much cost savings?

Contents

Start

GMO AI セミナー

Jun. 2023～

GMO AI パスポート

Sep. 2023～

Short-term AI Talent
Development
Program

虎の穴 New

Feb. 2024～

No.1 Corporate Group in Creating the Future with AI |

③How much sales expansion?

Various initiatives are underway to become **the infrastructure of the AI industry**

Infrastructure



Startup Support



No.1 Corporate Group in Creating the Future with AI |

③How much sales expansion?



**Accelerate collaboration to
Expansion of AI Industry
Plans to Invest in server
Approx. JPY 10B**

*We are planning to submit an application to the Ministry of Economy, Trade and Industry (METI) regarding a plan to secure the supply of the "Cloud Program," a specified critical commodity under the Economic Security Promotion Act.
For details, please refer to "Notice Regarding Acquisition of Fixed Assets (GPU Server)" (February 13, 2024)

Internet for Everyone

GMO